



# CORPORATION NEWS

MAY 2017 ISSUE

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# IEC New Standard Seminar

## Introduction of New standard BS EN 61439 for Low voltage Power Switchgear and Control gear Assemblies at IES Singapore

Mennekes was founded in 1935, and it is the market leader for IEC 60309 Industrial Plugs and Sockets. Mennekes products are reputed for its premium quality, and well recognised in the market with full compliance to the new standard BS EN 61439. It is also the pioneer in the development of Type 2 plugs and sockets for Electric Vehicles. Beng Hui Marine has been the exclusive distributor of Mennekes industrial plugs and sockets since 2006.



On the 6th of December, there was a collaboration between Mennekes, Beng Hui Marine and Institute of Engineers Singapore (IES) to conduct a technical sharing session with members of IES by industrial specialists- Mr. Ulrich Clemens from Mennekes Germany.

Mr Ulrich Clemens is the Team Manager of "Trainings and Plant Visits" within Mennekes' Communications Department. With a background in Electrical Engineering, he has worked with Mennekes Elektrotechnik GmbH & Co KG for 30 years. Mr. Clemens will be accompanied by Mr. Jörg Schneider who is the Sales Director Asia-Pacific and has also worked with the company for more than 30 years.

Sumptuous buffet dinner was provided prior and the session started with a short introduction of BH Global Corporation and its subsidiaries by Ms Jasmin Lim before Mr Joerg Schneider gave a brief overview. Mr Ulrich Clemens then took over to explain the need for the new standard BS EN 61439, which was to establish a harmonized, fundamental and binding standard with uniform specifications and limits for the manufacturing of Switchgear and Controlgear Assemblies. He also highlighted the importance of the new guidelines for Low Voltage Power Switchgear and Control gear Assemblies, and the products affected by the new standard. The impact and obligations on industrial applications were also elaborated. The session ended with a Q&A session to answer and discuss matters of concern from the audience.

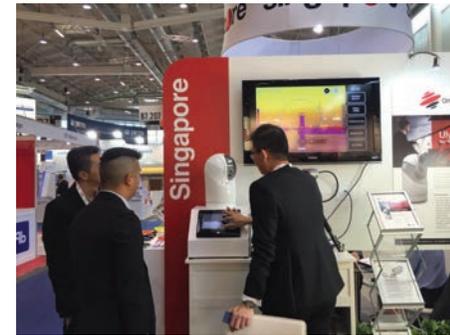
IES also made use of this seminar for the prize award of the IES Innovation Challenge (Polytechnics Section). We had an enjoyable and fruitful evening at IES Singapore.

# Tradeshows

## Active Participation in Various Tradeshow

### Beng Hui Marine Electrical

#### SMM Hamburg, Hamburg 6 to 9 September 2016



The extremely high number of visitors in recent years highlights the diversity of the trade fair's demographic: SMM is not only attended by top shipbuilders, key players in the value chain, operators and service providers, it is a unique chance to meet representatives of industry, government navies and the tech community.

Beng Hui Marine was proud to be one of the few exhibitions that joined Association of Singapore Marine Industries (ASMI) at SMM. We showcased our Maritime Night Vision Systems and Marine & Offshore LED lighting solutions. The lights gathered the likes of many European manufacturers and resellers owing to our various sleek and compact designs coupled with maintenance-free long-service life. It had been a fruitful exhibition in raising awareness of our brands and showcasing our growing presence in Europe market.

SMM is a true reflection of industry trends. With over 50% of visitors came to observe new technology and innovations, exhibitors enjoy measurable success throughout the 4-day event.

More than 2,200 exhibitors from all over the world  
Roughly 50,000 trade visitors

**93%** of all exhibitors considered SMM 2016 to have been an excellent to satisfactory commercial success for their companies.

**98%** of all exhibitors succeeded in establishing the basis for further business by meeting all or nearly all of their key business partners and reaching out to new target groups at SMM 2016.



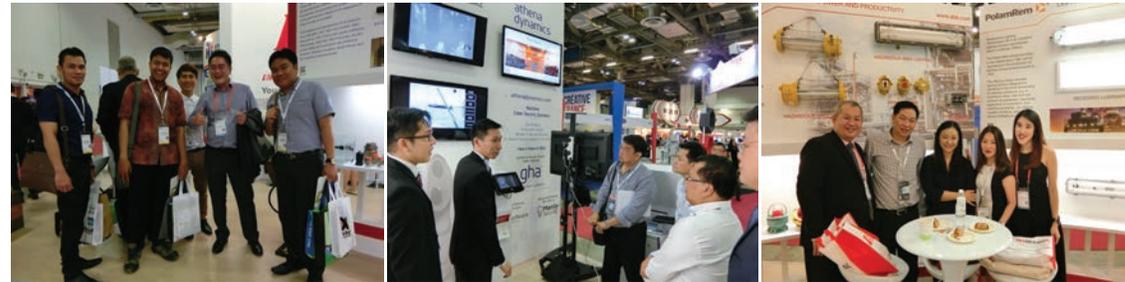
## 21st Edition of OSEA, Singapore 29 November to 2 December 2016

### A Gathering of Global Oil & Gas Solution Providers

OSEA2016, the most established oil & gas industry event in Asia, concluded successfully as 18,000 trade attendees comprising exhibitors, visitors, conference speakers and delegates, and press members gathered at the exhibition and conference to network, learn and keep updated with the latest industry developments. This 4-day

event happened on 29th November to 2nd December 2016 at the Marina Bay Sands Expo and Convention in Singapore.

1,070 exhibitors from 48 countries/regions and an impressive line-up of 17 international group pavilions from Australia, China, France, Germany, Italy, Korea (3), Netherlands (2), Norway, Russia, Scotland, Singapore, Taiwan, UK and USA showcased their latest and innovative solutions for Asia's oil & gas industry at OSEA2016.



The 21st edition of OSEA continued to deliver and remain relevant by addressing the immediate concerns of the industry through showcasing solutions that enhance productivity and create greater cost savings. More importantly, OSEA2016 provided a source of ideas for companies to future-ready their businesses and contemplate the next best direction to steer towards amidst the challenging market conditions.



In bid of keeping up with its cost-management practices, the marketing team from BH Global felt that it was appropriate to reuse the structure from APM 2016 at OSEA 2016. This has brought about significant cost savings and can also fully showcase the products of the principals.

At OSEA 2016, BH-estore introduced many new features aimed to improve on customer experience. Minimizing the hassle especially for overseas customers in terms of bank transfers and TT costs, Beng Hui Marine implemented Paypal enabled payment transactions. Our new graphical 3D modelling allows users to choose which part of the object they would like to see more clearly and zoom into it, this interactive experience helps them to easily shortlist and compare products.



## China Maritime 2017, Beijing 20 to 22 March 2017

China Maritime (CM) - The 7th International Offshore Engineering Technology & Equipment Exhibition held on March 20-22, 2017 at the New China International Exhibition Centre in Beijing, concurrently with the 17th China International Petroleum & Petrochemical Technology and Equipment Exhibition (CIPPE 2017). This year the event had attracted large number of prestigious enterprises of more than 2,000 exhibitors, 80,000 professional visitors, around 1,000 media from 65 countries and regions around the world.

In the Five-Year Plan (2016-2020), Chinese government made plans to pump in billions (RMB) worth of investment to strengthened its effort to develop the maritime engineering equipment is estimated to be worth \$60-70 billion" (Business Wire, 2016).

Though size of newbuild orders experienced sharp declination globally since last year, the Chinese market still performed well with its newbuilding market share rising to 50.5% from 46.9%. There will be many challenges faced in promoting our SOP LED lightings and SEC Marine & Offshore cables, yet we are hopeful in gaining strong support from the various players in China.



## Inmex Vietnam, Ho Chi Minh City 29 to 31 March 2017



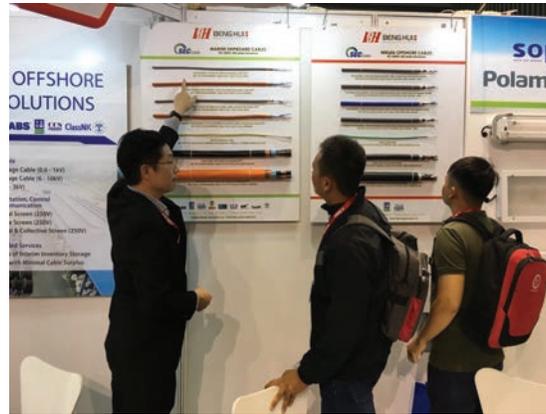
BHM Booth in SG Pavilion

Inmex Vietnam 2017 was an exceptional meeting point for the global maritime community in Vietnam, a region where the industry remains buoyant and strong growth is set to occur. INMEX Vietnam brought together leading industry players encompassing all aspects of ship building, ship repairs, shipping, maritime engineering, offshore engineering & technology, dredging equipment and ports & logistics.

With more than 300 exhibitors and more than 5000 quality visitorship, the 6th edition of this 3-day event concluded at the Saigon Exhibition and Convention Center (SECC) in Ho Chi Minh City from March 29-31, 2017

Vietnam's maritime industry has tremendous potential as recognized by many experts in the field. Currently, Vietnam ranks eighth in the world for new shipbuildings projects with 1.3 million Compensated Gross Tonnage. The government's support and private businesses' investments amounting up to an estimated US\$1.5 billion by the year 2020, the maritime industry is set to develop and grow rapidly to cope with impending pressure from increasing trade.

Beng Hui Marine has team and a dedicated Vietnamese sales representative to facilitate sales visits and projects. We look forwards to heightening our sales from third quarter onwards.



## 6th Edition of Sea Asia, Singapore 25 to 27 April 2017

This year Sea Asia returned for its 6th edition of maritime and offshore conference and exhibition on 25th to 27th April 2017 at the Marina Bay Sands Expo and Convention, Singapore. Co-organised by Seatrade and Singapore Maritime Foundation, Sea Asia has over 16,000 participants, more than 420 local and international exhibiting companies including 10 countries pavilions from China, Denmark, Greece, Japan, Korea, Netherlands, Norway, Panama, Singapore and United Kingdom.



This event is held in conjunction with Singapore Maritime Week 2017 (SMW). SMW driven by Maritime and Port Authority of Singapore in which gathers the international maritime community in Singapore for a week of conferences, dialogues, exhibitions and social celebration that reflects the vibrancy and diversity of our country as a major international maritime centre.

Marine and offshore market is expected to regain its competitiveness since cost have been reduced and breakeven for unsanctioned projects will continue to trend down towards 2018, keynote speaker, Mr. Jarand Rystad shared.

In the event of cyber security incident, our experienced cyber security team had implemented proper risk assessment procedures to navigate such problems. Businesses are still positive and are still looking for opportunities during this downturn.



# Milipol Asia-Pacific 4 to 6 April 2017

## Asia Pacific's Premier International Homeland Security Conference

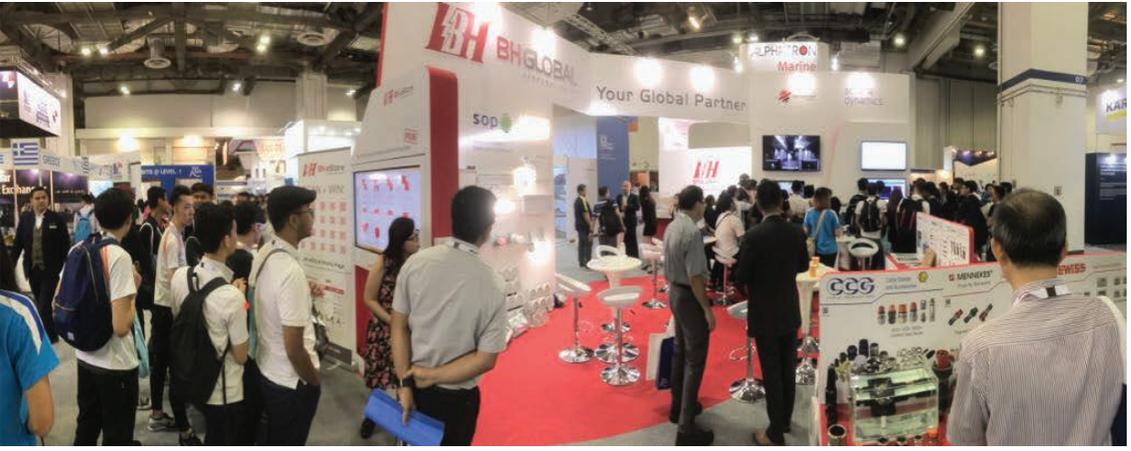
The highly acclaimed Milipol Asia-Pacific Conference has attracted a world class line-up of international speakers and with over 400 attendees from more than 30 countries expected, it remains the region's premier Homeland Security Conference.

The event is focused on serving the Asia Pacific's Counter Terrorism, Law Enforcement and Civil Defence communities. The show opens up a platform for Governments and Security professionals to meet, interact and build relationships in order to develop the required solutions to protect their borders, infrastructure and their national sovereignty against acts of terrorism, natural and man-made disasters and organized crime.

The 3-day Conference at Marina Bay Sands Expo & Convention hall is an integral part of Milipol Asia-Pacific, the largest event dedicated for homeland security in the Asia-Pacific region which is supported by the Ministry of Home Affairs, Singapore and the Ministry of the Interior of France. Supported by ASME, Omnisense Systems were able to participate in this event



under the Singapore Pavilion and on show for the first time, our full range of uncooled LWIR camera modules and our latest cooled MWIR camera module.



As the co-organiser of Sea Asia 2017, Singapore Maritime Foundation (SMF) is steered by the primary mission to promote and develop Singapore as an International Maritime Centre. One of their key focus is on developing young talents for the maritime manpower pool in Singapore. In a bid to profile the maritime industry and to attract more young talents to join the maritime sector every Sea Asia exhibition, SMF has organised the Sea Asia Youth Tour for students to gain a better understanding and appreciation for the maritime sector.

As one of the leading names in the maritime industry, BH Global Corporation Ltd was invited to participate in the Sea Asia Youth Tour to share with the students your corporate profile, your business operations, and internship and career opportunities. On the 27th April, last day of SEA ASIA 2017, approx. 70 students from the two institutions: Ngee Ann Polytechnic and ITE College Central that are currently taking up Marine and Offshore Technology and Marine Engineering visited our booth. We shared with them on our latest updates in our e-commerce platform, Cyber and Surveillance Security solutions.



Through this guided tour, the students were exposed to the wide spectrum of services within the BH Global Group. It was a good form of Corporate Social Responsibility by educating students and influencing them positively to join the Maritime Industry.

## ICS Cyber Security Conference 25 to 27 April 2017



### The Central Industrial Control System (ICS)/SCADA Cyber Security Event of the Year for the APAC Region.

A 3-day event of multi-track training & workshops for days for operations, control systems and IT security professionals to connect on SCADA, DCS PLC and field controller cyber security.

Produced by SecurityWeek - ICS Cyber Security Conference is one of the largest and longest-running event series focused on industrial cybersecurity. Since 2002, the conference has gathered ICS cyber security stakeholders across various industries and attracts operations and control engineers, IT, government, vendors and academics. Athena Dynamics is proud to be one of the silver sponsors for ICS Cyber Security Conference (ICSCS) in Fairmont Hotel, Singapore.



# Hazardex 2017 Awards

## Congratulations to CCG Cable Terminations!

A total of 20 nominations were shortlisted across four categories for the Hazardex 2017 Awards, designed to recognise excellence in the hazardous area sector. Winners were announced at the Hazardex 2017 Conference and Exhibition Gala Awards dinner on 2nd March 2017. BH Global we would like to congratulate our partner CCG in winning the 3rd Category on Best User Application for QuickStop Injection Resin Barrier Gland.



Here is the submission:  
[CCG QuickStop Injection Resin Barrier Gland](#)

For several years' installers in hazardous areas have been relying on barrier glands with a two-part epoxy-based putty as a means of stopping explosive gases and liquids from diffusing down unfilled cables.

The mixing process can take several minutes depending on the volume of putty required and the insertion of the putty between the individual cores of multi core cable. This is not only time consuming but there could be additional risks in that the putty may not have been mixed correctly or packed correctly around the cable conductors, which could result in the potential of voids and gaps for gas or liquids to migrate through.

CCG's QuickStop-Ex Barrier Gland, with an instant mixing and injecting resin, has all but eliminated the problems surrounding the preparing, mixing and applying of compounds/resins in Barrier Glands. The QuickStop-Ex Injection Resin system is instantly and 100% accurately mixed, whilst being simultaneously injected into the barrier gland in one single action.



# Shell Eco-marathon

Recently, BH Global had supported Ngee Ann Polytechnic (NP) and its team of engineering students in Shell Eco-marathon Asia that was held in Singapore from March 16- 19, 2017, to push the boundaries of energy efficiency.



There were a total of 123 teams from different Asian countries participated. Besides NP, there were NTU, NUS, SUTD, SP and ITE, total of 6 institutions with 9 participating teams.

Deputy Prime Minister, Mr Teo Chee Hean and Minister for the Environment and Water Resources Mr Masagos Zulkifli Bin Masagos Mohamad together with other VIPs and visitors visited NP's booth and spoke to the students. The cars had also been showcased in some of their school's major events. One of which Minister for Education (Higher Education and Skills) Mr Ong Ye Kung visited them on 6 April last month.



Though results for the challenge was not up to their expectations, with their passion and exceeding potential we believed in them that they will perform much better during next year challenge. BH Global will continue to support schools in their unrelenting quest to develop leading technology for environmental sustainability through breakthroughs in science and engineering.

# Christmas Party & Happy Hour

On 14th December 2016, BH Global and its subsidiaries got together to celebrate this joyful spirit of Christmas at our BH Premises as a tradition as well as a cultural celebration.

In conjunction with the final Happy Hour of 2016, the party concluded with so much joy and fun! Games that were played, food and drinks were shared, without a doubt the most fun and engaging happy hour yet!



On the games that were played during the party:

1. Guessing the number of sweets stored in a shown container  
We had to guess and text our answers to the name stated on the screen. Closest number guessed wins the game.
2. Fastest group that form 'BENGHUI', 'TEAMWORK', 'CHRISTMAS' with any initial of our full name, winner got to walk away with cash prizes.
3. Collect the most number of names + signatures, names + phone numbers and selfies.  
1 minute was given for each category



Roger Ung of BHM shared his opinion that we are a huge organisation and some of us could have seen each other around yet we did not make any interactions. Through this event, all of us got closer and had now know the names of our colleague from different department and subsidiaries.

Jesslyn Teo of BHM mentioned that it is only during happy hour, we get to have a chance interact more closely with bosses or even take selfies with them, A good snapshot keeps a moment from running away'.

When asked the emcee, Jasmin Lim on her thoughts for the evening, "It was a good opportunity for everyone in BH Global to wind down after a long day at work. Also, the various ice-breaking games enabled the various subsidiaries to interact and get to know one another better. It was an enjoyable conclusion to the year 2016 and I am looking forward to 2017!"



# Family Day 2016



BH Global's event committee put together a fun filled day with our colleagues and family on 5th November 2016 at Jurong SuperBowl, an entertainment complex that sits at Yuan Ching Road. It was a perfect bonding and team building moment for the organisation. Vincent Lim, BH Global's Chairman and CEO kicked off the event with an opening speech. All staff were gathered in 9 teams of 10 and 2 separate lanes for the family members to play. Each player gets to play five frames with one roll every alternate round. The competition took about an hour and while game masters tabulate the scores, the emcee engaged the staff in another round of games.

Participants will come forward and pick out the kind pin position to hit and they will stand a chance to walk away with shopping vouchers.

Best Employee Award  
1st: Pnwee Eng Hock

2nd: Jasper Loresco

3rd: Tan Soo Hong & Jane Goh

Consolation Prizes (in no order): Jasmin Lim, Jeffrey Tay, Jasmine Ho, Ng Chin Ping, Celia Sng, Ng Yew Teck, Lai Bee Heong and Amanda Yap.



*Best Employee Award*



# Back to School Event



A total of 40 volunteers from BH Global staff teamed up with four other community centres in organising a 'Back to School' event on 5th December 2016. Assisting 400 school children in the selection and purchase of stationery and assessment books for their upcoming school term. The four regions that were covered namely are Taman Jurong, Woodlands, Jalan Besar and Tanjong Pagar. These students came from families with financial difficulties and we hope our little gesture could help families to prepare their kids for the new semester. Given \$50 voucher per student, our volunteers' role is to guide them in picking out necessary items, help in totalling up the amount for items picked up, ushering them and serve snacks to the children.



The event was carried out smoothly and a successful one. BH Global will continue and support these children and their families in ways we could. BH Global strongly believes in giving in to the society and make a difference one at a time. Creating a strong business and building a better world is our main goal – they are both an essential component that shapes our long-term success.

# Chinese New Year 2017

It is a tradition for families to come together for a reunion meal during Chinese New Year. Considering how much time we're spending together; our colleagues are almost like our second family. BH Global welcomed the year of rooster by having a big celebration complete with lion dance, a lunch reunion, lo hei and giving out of new year hampers in office premises where all employees will get-together. Each department will also organise our own celebrations, be it an office party or going out for a team lunch.



In BH Global, we make it a point to spend every festive holiday as an office and build a spirit of community and family irrespective of nationality. We hope all employees had a wonderful time while enjoying a scrumptious meal. It's a great way to remind ourselves that when the going gets tough and work becomes challenging, there will always be simple moments like this as a reminder that everything will be alright. And if it is not alright, it is not the end.

